**Financials**  
Year ended June 30, 2018

### Revenue
- **35%** $19,808,949 Private
- **27%** $15,510,945 State
- **27%** $15,188,018 Federal
- **5%** $3,123,676 Local
- **6%** $3,418,524 Other

**Total Revenue** $57,050,113

### Expenses
- **49%** $29,987,809 Direct work with children and families
- **15%** $9,399,406 Building professional capabilities
- **13%** $7,807,970 Strategy and external affairs
- **12%** $7,400,111 Research and innovation
- **11%** $6,668,595 Building policies and systems

**Total Expenses** $61,263,891

### Financial Position

#### Assets
- **$14,053,632** Cash
- **$26,496,843** Receivables and pledges
- **$24,672,990** Investments
- **$971,557** Note receivable
- **$10,700,070** Property, plant and equipment

**Total Assets** $84,440,907

#### Liabilities and Net Assets
- **$10,959,332** Liabilities
- **$42,503,417** Restricted net assets
- **$30,978,158** Unrestricted net assets

**Total Liabilities and Net Assets** $84,440,907

### Disclaimer
Per GAAP requirements, revenue includes restricted and multi-year pledges and for which corresponding expenses will be incurred in subsequent years.

The Ounce’s auditors have expressed an unmodified opinion on our financial statements for the fiscal year ended June 30, 2018. Those financial statements, which are available on the Ounce’s website, include associated notes that are essential to understanding the information presented herein (assuming auditing financials are published on our website).